

31st December 2002

**MINUTES OF THIRD MEETING OF NTTFC
HELD ON 26TH DECEMBER 2002**

Third meeting of NTTFC was held at 10:00 hours on 26th December 2002 in the Committee Room of the Ministry of Commerce, Islamabad. Mr. Khalid Saeed, Additional Secretary, Ministry of Commerce chaired the meeting. The list of participants is attached as Annex I.

ITEM-1 Simplification of Documents and Procedures

a. Pilot Project for implementation of PGD/SAD

Executive Secretary, NTTFC reported that Pakistan Goods Declaration (PGD) was developed as Single Administrative Document (SAD) by UNCTAD in accordance with UN Layout Key in consultation with the Customs officials and the representatives of Karachi Customs Agents Group. The document was approved in a meeting of Collectors of Customs and the representatives of CBR chaired by the Additional Secretary, Ministry of Commerce on 31st August 2002. It was decided that the PGD would be introduced as Pilot Project at the Collectorate of Port Muhammad Bin Qasim w.e.f. 1st November 2002. In the meanwhile the necessary software would be developed by PRAL and the concerned Customs officials and Cargo Clearing Agents would be trained in the use of PGD/SAD.

During this period PRAL did excellent work in not only developing the backup software for use by Customs, but also developed the software for the form to be filled by the Customs Agents on computer with the ultimate aim of the form being filled and submitted electronically through Internet. The Customs Agents were provided CD's for electronic filling of the forms. Training of 73 Customs officials and 151 Clearing Agents was arranged during October 2002. Directorate of Training, UNCTAD, PRAL and NTTFC participated in providing the training.

Implementation of Pilot Project was delayed to 2nd December 2002 because of some teething problems experienced by Customs Agents. PRAL again assisted the Customs Agents by establishing "Help Desks" at Port Qasim. The new form had gained acceptance of the Customs Agents and was being fully implemented. It was intended to progress the work further by training more Customs officials and clearing agents to extend the Pilot Project first to the Export and Appraisal Collectorates at Karachi and then to other Collectorates.

Mr. Shanta de Silva, CTA, UNCTAD made a brief presentation on the benefits of PGD/SAD.

Decision

The Chairman appreciated the progress and instructed that a schedule of training program and expanding the pilot project in a phased manner to other Collectorates at Karachi Port in consultation with the Collectors of Customs, Directorate Training (Customs, Sales & Excise Tax), PRAL and Karachi Custom Agent Group for PGD be

implemented throughout Pakistan by 30th June 2003. The objective should be to complete the implementation of PGD throughout the country by the due date in a systematic and planned manner. Where necessary, appropriate advice may be issued to the Collectorates of Customs, Directorate of Training and PRAL by the Secretary Customs, CBR.

b. Re-engineering of Trade Process

Mr. Shanta de Silva, CTA, UNCTAD made a presentation to explain his proposal to simplify the import/export trade procedure.

Decision

Detailed report with specific recommendations should be prepared before making the next presentation.

c. Standard Port Clearance Documents for Ships

Executive Secretary, NTTFC reported that Standard forms for port clearance of ships had been finalized by a Committee chaired by the Additional Collector of Customs (Appraisalment). Collectorate of Appraisalment had issued a Public Notice on 24th December 2002 for implementation of these forms. The Directorate General, Port & Shipping was examining the form for the Crew List for issuing the necessary instructions to the shipping Agents.

Mr. R.B. Baloch, Additional Secretary and Director General (Port & Shipping) pointed out that during the recent meeting of IMO, attended by him, a number of issues relating to security requirements had been raised and it might be necessary to revise the form to meet these requirements.

Mr. Amer Z. Durrani, Task Manager (TTFP), World Bank pointed out that because of the security risks in shipments of cargo the borders for security clearance of cargo were being extended to cargo consolidating and exporting ports under the United States Container Security Initiative (CSI) and Customs Trade Partnership Against Terrorism (CTPAT) regulations. Pakistan will have to adopt timely measures to meet these requirements. He recommended that scope of work under the project may be extended to include this subject.

Decision

- 1. Port & Shipping Wing, Ministry of Communications & Railways may examine the proposed form for adoption with suitable amendments if necessary.*
- 2. UNCTAD may put up proposal in the next TPR for developing suitable recommendations to meet the requirements of CSI and CTPAT as an additional objective under the project.*

d. SDMI Cess

Executive Secretary, NTTFC reported that the Government of Sindh, Development and Maintenance of Infrastructure (SDMI) Cess on import of goods is at present collected at the Habib Bank, KPT Branch. This results in delay in clearance of cargo, because the

Clearing Agents have to go to a bank different from that used for payment of Customs duty and sales tax for payment of SDMI Cess, where the Excise & Taxation Department go through their own procedures for calculation of the Cess. To eliminate this delay, after consultation with all the concerned parties, it had been proposed that the Excise & Taxation Department should open an account at the National Bank of Pakistan, Customs House Branch and the Cess should be paid along with the Customs Duty at the same time PRAL had agreed to make suitable adjustments in their software.

The proposal was agreed by the former Additional Secretary, Excise & Taxation Department, Government of Sindh, but some objections were being raised by the staff of the department.

Mr. Shoaib Siddiqui, Director Taxation, Excise & Taxation Department, Government of Sindh explained the objections of Excise & Taxation Department communicated to the Executive Secretary, NTTFC vide their letter dated 24th December 2002. Executive Secretary, NTTFC explained that NTTFC Secretariat and UNCTAD had studied the situation in detail and these objections did not hold good.

Chairman informed that the Federal Cabinet had already decided to do away with SDMI Cess to meet the requirements of WTO and GATT.

Decision

Pending implementation of the decision of the Cabinet, Executive Secretary, NTTFC should take up the matter with the Secretary, Excise & Taxation Department, Government of Sindh to implement the propose procedure for collection of SDMI Cess at the National Bank of Pakistan, Customs House Branch, Karachi.

ITEM-2 Draft Legislation on Carriage of Goods

a. Carriage of Goods by Air Act

The Executive Secretary, NTTFC informed that the Civil Aviation Authority and the Ministry of Defence had approved the draft of Carriage of Goods by Air Act. The proposed Draft Act had already been forwarded by Ministry of Commerce to the Ministry of Law and Justice.

Decision

The subject should be pursued with the Ministry of law & justice to expedite clearance of the draft Act.

b. Carriage of Goods by Rail Act

Mr. Maqsood Ahmed Khan, CTM (Freight), Pakistan Railways informed that the draft Act was being examined by Pakistan Railways and the Railways Division, Ministry of Communication and Railways However, the infrastructure of Pakistan Railways was not yet ready for the proposed Act to be implemented.

Malik Saeed M. Khan, Member, Planning Commission and Mr. Amer Z. Durrani, World Bank pointed out that adoption of the Act was necessary to facilitate multimodal transport of goods. Under the present Railways Act Pakistan Railways was treated as the Bailee of the cargo and did not provide adequate compensation to the consignor/consignee in case of loss, theft or damage to cargo or delay in delivery.

Decision

Pakistan Railways may expedite clearance of the draft Act with suitable amendments whenever necessary.

c. Carriage of Goods by Road Act

Communication Division, Ministry of Communications and Railways had made some comments on the draft Act and asked for the comments of the provincial governments to be obtained. The draft Act had been sent to the Ministries of Transport of all the four provinces. The Government of Punjab has responded that they fully endorse the provisions of the proposed Act. The Transport Department, Government of Sindh had also endorsed the proposed act, subject to the comments of the Karachi Goods Carriers Association being taken in consideration. The matter was being pursued with the other provincial governments.

The comments received need to be examined by a Pakistani lawyer in the context of other relevant laws of Pakistan. UNCTAD had been requested to appoint a National Legal Consultant to undertake this task.

Decision

- 1. Letters may be issued to the Governments of Balochistan and NWFP advising them that unless their comments are received within 15 days it will be assumed that they have no comments to offer.*
- 2. UNCTAD may expedite appointment of the National Legal Consultant and get the draft Act examined in the context of the comments received and other relevant national laws and amend the proposed Act as appropriate.*

d. Carriage of Goods by Sea Act

Comments on the draft Act had been received from the Ministry of Communication and Railways. These needed to be examined by a National Legal Consultant.

Decision

The National Legal Consultant may examine the draft Act in context of the comments received and other national laws and amend the proposed Act as appropriate.

e. Multimodal Transport of Goods

Some comments have been received from the Ministry of Communication and Railways. These need to be examined by a National Legal Consultant.

Decision

The National Legal Consultant may examine the draft Act in context of the comments received and other national laws and amend the proposed Act as appropriate.

ITEM-3 Standard Terms and Conditions for the Contracts of Carriage of Goods

The Executive Secretary, NTTFC reported that the International Legal Consultant had commenced work on preparing the standard terms on the basis of existing draft Acts. The International Legal Consultant had indicated that the first draft of the standard terms would be ready for discussion with the stakeholders in the beginning of 2003.

Decision

The first drafts of the standard terms may be discussed with the stakeholders to evolve agreed final drafts. The final drafts may then be updated in accordance with the relevant law when the legislation is enacted.

ITEM-4 Minimum Standards of Professional Qualifications and Modern Standard Trading Conditions for PIFFC, Multimodal Transport Operators and other Transport Intermediaries

The Executive Secretary, NTTFC reported that UNCTAD had carried out a preliminary sample survey of the freight forwarders to establish the industry status. The survey sample was considered inadequate and a much larger survey was to be conducted. There had not been much progress on this survey as the approval for using the students to conduct the survey had not been received from Geneva.. Moreover, the work required inputs from an International Freight Forwarding Consultant. So far there had been no progress on appointment of such an International Consultant.

Mr. A Rasheed Janmohammad, Chairman, Pakistan Shippers Council informed that to establish some industry standards and eliminate non-professional operators lacking sound financial backing to provide insurance cover to the shippers it was necessary to establish some standards. Moreover, shippers and consignees were incurring heavy costs because of various surcharges levied by the shipping companies. An amendment in the Merchant Shipping Ordinance 2000 had been introduced recently and a Shipping Rates Advisory Board (SRAB) had been constituted to prepare the necessary rules. Unfortunately the SRAB had not been able to meet. He proposed that the NTTFC Secretariat might be associated with the work of the SRAB.

Mr. Amer Z. Durrani, World Bank stated that during his recent meeting in Geneva he had learnt that appointment of the Freight Forwarding Consultant had been delayed as UNCTAD had not been able to locate a suitable person. However, it was expected that somebody would become available in a month's time. Moreover, instead of UNCTAD laying down the minimum standard of professional qualifications it would be advisable to prepare the Guideline Standards of Professional Qualifications.

Decision

1. *UNCTAD should expedite engaging students to carry out the necessary field surveys to establish the industry status of freight forwarders.*
2. *NTTFC Secretariat may be associated with the work of the Committee constituted for framing the rules under SRAB.*
3. *Guideline standards of professional qualifications should be prepared rather than the minimum standards.*

ITEM-5 Draft Marine Insurance Act

The Executive Secretary, NTTFC informed that the draft Marine Insurance Act had been discussed in the Ministry of Commerce and it had been decided that the Senior Joint Secretary, Ministry of Commerce would discuss the draft Act with the stakeholders to arrive at a decision regarding the desirability of introducing the Marine Insurance Act in Pakistan.

In the meanwhile some comments had been received from the Ports and Shipping Wing, Ministry of Communications. The Technical Advisor, Adamjee Insurance Company had examined these comments and provided the clarifications. A meeting of the stakeholders was being organized in which the Sr. Joint Secretary, Ministry of Commerce would discuss the matter with all concerned to arrive at a decision.

Decision

The meeting with the stakeholders may be organized at the earliest opportunity to arrive at a decision regarding enactment of the Marine Insurance Act.

ITEM-6 Streamlining of Financial and Banking Provision related to Foreign Trade

a. Streamlining of Internal Procedures for documentary Collection and adoption of International Standard Documentary Banking Practice Document

The Executive Secretary, NTTFC informed that UCP500 had been internationally adopted for issuing the Letters of Credit. This was being followed in Pakistan, but not correctly applied which results in many discrepancies, delays and extra costs. The Documentary Credits Specialist of UNCTAD conducted workshops on UCP500 and eUCP at Karachi, Lahore and Islamabad to explain their correct application.

The International Standard Banking Practice (ISBP) applicable to international trade had been approved by the International Chamber of Commerce, Paris in October 2002 and will become applicable globally in January 2003. There was a demand from the stakeholders in the banking sector for the workshops on ISBP to be organized immediately. The workshops on ISBP at Karachi, Lahore and Islamabad were being planned during the next visit of the Documentary Credits Specialist.

Replying to a query from the Chairman, Syed Samar Hasnain, Joint Director, State Bank of Pakistan explained that the documents used for Documentary Credit were

not regulated by the State Bank of Pakistan. These were basically the concern of the commercial banks.

Decision

The Banking Association of Pakistan may be consulted and the Workshops on ISBP may be arranged to suit their requirements.

b. Recommendations on Exchange Control Procedures on Exports and Imports

The Executive Secretary, NTTFC reported that it had been proposed that once the PGD/SAD was fully implemented the requirement of submitting E Form and I Form should be eliminated. This purpose should be served by PGD/SAD. However, the detailed procedure for dispensing with this requirement had to be worked out to the satisfaction of the State Bank of Pakistan to ensure that all the foreign exchange transactions are duly reported to the State Bank. The Documentary Credits Specialist will be discussing these matters during his visit in January 2003 with the State Bank of Pakistan and the Commercial banks to develop workable recommendations.

Decision

Implementable recommendations should be worked out in consultation with the State Bank of Pakistan and the commercial banks

ITEM-7 Advice on International Conventions on Customs, Transport and Trade

a. TIR Convention

UNCTAD had submitted their report on pros and cons of ratification of TIR convention.

Chairman informed that a policy decision to ratify TIR Convention and ATA had already been taken by the government. Details for implementation were being worked out between FPCCI & ICC.

It was suggested that the selected organization may be advised to work out an arrangement with an insurance company to provide the necessary financial backup.

b. Transport Conventions

The Executive Secretary, NTTFC reported that UNCTAD Legal Consultant had submitted his report on the international transport Conventions. Some information regarding the Protocols mentioned in the Report and the names of countries that had ratified these Conventions and Protocols was missing. The information had been called for and was still awaited from UNCTAD.

Decision

UNCTAD should recommend the Conventions that may be ratified by the government of Pakistan and list the benefits that would be derived by ratifying the respective Convention.

c. WTO Position Paper

Some preliminary information was provided by UNCTAD a few months back. The Position Paper was still awaited. Mr. Amer Z. Durrani stated that the position paper should specifically deal with the trade facilitation issues.

Decision

UNCTAD should expedite submission of Pakistan Paper on Trade Facilitation for discussion at WTO. Ministerial Meeting of Commerce.

ITEM-8 Appointment of Staff for the Trade Point at EPB

Dr. Yousuf Junaid, Director, EPB informed that legal formalities for establishment of the Trade Point at EPB had been completed. Office space had been allocated and was being furnished. The equipment was being acquired, and the database was being developed. However, the actual work on making the Trade Point operational was held up pending appointment of the Project Manager and Web Developer. Certain procedural requirements regarding creating the vacancies against which they may be appointed is holding up the progress.

Mr. Amer Z. Durrani stated that the representatives of Trade Information Network had made a presentation to the World Bank claiming that their system was superior to the UNCTAD Trade Point and should be adopted by Pakistan. Considering the repeated approaches of Trade information Network to higher authorities he proposed to appoint an independent consultant to carry out a relative evaluation of the two systems.

The Executive Secretary, NTTFC stated that the presentation at the World Bank had been attended by the representatives of the Ministry of Commerce and NTTFC. It had been found that the system being proposed by them would result in extra cost to the trade for their services. The quality of service provided by them would be dependent on the quality of database that they may develop. Use of their services would also involve introduction of a different Customs declaration document for clearance of goods.

EPB had already entered into a legal agreement with the Global Trade Point Network developed by UNCTAD and made substantial progress for establishing the Trade Point. Similarly the Pakistan Goods Declaration (PGD) had already been developed for use as Single Administrative Document (SAD). It had already been implemented in the Collectorate of Customs at Port Mohammad Bin Qasim and was in the progress of being expanded to other Collectorates. Introduction of Trade Information Network would block all the progress made so far with great efforts.

Decision

- 1. EPB should expedite making the Trade Point operational.*
- 2. The Ministry of Commerce should complete the procedural requirements to create the vacancies for appointment of the technical staff.*

ITEM-9 Report on Strengthening of NTTFC

The presentation made by Mr. Shanta de Silva, CTA, UNCTAD on strengthening of NTTFC, was deferred for consideration in a special meeting to be convened exclusively for this item.

ITEM-10 Study of Refrigerated Transport and Cold Storage of Fresh Produce

The Executive Secretary, NTTFC reported that a study on refrigerated transport of mangoes was carried out by UNCTAD Karachi office. However, the scope of ToR involves covering the whole range of fresh produce including meat and fish. The progress had been held up pending appointment of the International and National Consultants on refrigeration.

The International Consultant on Refrigeration had now been appointed and will be visiting Pakistan in January. The National Consultant needs to be appointed immediately to carry out the necessary field surveys.

Decision

Appointment of National Consultant may be expedite for early completion of work on this objective.

ITEM-11 Human Resource Development and Training

a. Draft Law for Human Resource Development Fund and Incentives for Training

The Executive Secretary, nttfc reported that UNCTAD had submitted a proposed draft law for human resource development fund and incentives for training. The proposed draft covers issues, which fall under the jurisdiction of many other ministries. Moreover, in the meanwhile, the government had taken some other initiatives to provide incentives for training.

Decision

The UNCTAD recommendation regarding human resource development should be restricted to the areas of work covered by the project.

b. Training Program

Capt. Irfan Naqvi, DCTA, UNCTAD stated that besides the various training workshops mentioned above, workshops were held for training of trainers and training of course developers. It had not yet been possible to proceed with training in other subjects covered by the project as the approval was awaited. These workshops provide necessary training to the concerned personnel, create awareness amongst the stakeholders of the work of the Project and generate interest in supporting the trade and transport facilitation measures. Approval of the Ministry of Commerce was needed to proceed with them.

Decision

1. *UNCTAD and NTTFC may proceed with the training workshops related to PGD/SAD and International Standard Banking Practice for documentary credits.*
2. *Justification for holding other workshops prior to finalization of related outputs should be provided to the Ministry of Commerce for obtaining approval.*

ITEM-12 Any other Business

a. AFACT meeting in Pakistan

Mr. Amer Z. Durrani pointed out that next AFACT meeting was to be held in Pakistan. It will be an international meeting in which eCommerce and trade facilitation issues will be discussed and its successful conduct will enhance image of Pakistan. He proposed that NTTFC should organize the meeting. The World Bank will be prepared to provide the funds for conducting the meeting.

Mr. Tariq Badshah, Member (IT), Ministry of Science & Technology stated that Mr. Javaid Naushahi had attended the meeting, but not as official representative of MoST. The matter needed further examination before taking a decision.

b. Departure of Mr. Shanta de Silva, CTA, UNCTAD on end of his tenure

The Chairman stated that Mr. Shanta de Silva would be returning to Sri Lanka on 30th December 2002 after successfully completing his tenure in Pakistan. He appreciated the hard work put in by him to progress the project under the adverse international situation and enabling the PGD/SAD to be implemented.

Mr. Shanta de Silva responded by expressing his thanks to the former Minister, Secretary, Additional Secretary and other officials in the Ministry of Commerce; Member (Customs), CBR, Collectors and other officials of Pakistan Customs, the colleagues at UNCTAD, Karachi office and the member of NTTFC for the support provided to him during his tenure.

There being no other business the meeting closed with thanks to the Chair and the participants.

Minutes issued with approval of the Chairman, NTTFC.

Javaid Mansoor
Executive Secretary

Circulation: As per list attached

NTTFC MEETING
LIST OF PARTICIPANTS

Thursday, 26th Dec., 2002

Sr. No	Name	Designation	Organization	Telephone / Fax
1	Mr. Khalid Saeed	Additional Secretary Commerce	Ministry of Commerce	051-920 2621
2	Malik Saeed M. Khan	Member	Planning Commission	051-920 2616
3	Mr. Rasool Bakhsh Baloch	Director General Port & Shipping Wing	Ministry of Communications & Railways	021-920 6405
4	Mr. A. Rasheed Janmohammad	Chairman	Pakistan Shippers Council of FPCCI	021-241 6791
5	Mr. Qasim M. Niaz	Joint Secretary (WTO)	Ministry of Commerce	
6	Mr. Amer Zafar Durrani	Task Leader T.T.F.P.	World Bank	051-227 9641 Ext. 313
7	Mr. Tariq Badsha	Member (IT)	Ministry of Science & Technology	memberit@m ost.gov.pk
8	Mr. Abdul Sattar Aora	Secretary (ICM)	Central Board of Revenue	051-920 5593 051-920 2673
9	Mr. Shehryar Khan	Joint Technical Advisor	Ministry of Science & Technology	051-920 2613
10	Mr. Maqsood Ahmad Khan	CTM / Freight	Pakistan Railways – Lahore	042-920 1883
11	Dr. Yousuf Junaid	Director – PPI	Export Promotion Bureau	021-920 6475
12	Syed Irtiqa Ahmed Zaidi	Deputy Chief	Ministry of Commerce	051-929 1851
13	Syed Samar Hasnain	Joint Director	State Bank of Pakistan	021-921 2527 021- 24450398
14	Mr. Zafar Hasan Reza	D.S. (External Finance)	Ministry of Finance	051-920 5238 051-921 0835
15	Mr. Abdul Rehman Rind	A.C. Customs	Port Qasim Authority	0201-730072
16	Mr. Shoaib Siddiqui	Director	Excise & Taxation Deptt. Govt. of Sindh	021-921 5766
17	Capt. N. A. Shamsi	Deputy General Manager (Cargo Operation)	Port Qasim Authority	021-920 4284
18	Mr. Kaleem A. Kazmi	Manager (I & C)	Pakistan National Shipping Corporation	021-920 3974
19	Mr. Muhammad Akram Qureshi	Assistant Chief	Ministry of Commerce	

20	Mr. Shanta de Silva	CTA	UNCTAD	021-583 2161
21	Capt. Irfan Naqvi	DCTA	UNCTAD	021-583 2161
22	Mr. Mohammad Akbar	National Consultant	UNCTAD	051-921 0852
23	Mr. Javaid Mansoor	Executive Secretary	NTTFC	021-582 1814

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- 1 Mr. Khalid Saeed, Additional Secretary, Ministry of Commerce
- 2 Mr. Iftikhar Rasheed, Secretary Communications, Ministry of Communications & Railways
- 3 Lt. Gen. Saeeduz Zafar, Secretary Railways, Ministry of Communications & Railways
- 4 Mr. Qasim Niaz, Joint Secretary (WTO), Ministry of Commerce
- 5 Mr. Zafar Majeed, Member Customs, Central Board of Revenue, Islamabad
- 6 Mr. R.B. Baloch, Director General, Port & Shipping Wing, Ministry of Communications
- 7 Mr. Ejaz A. Qureshi, Vice Chairman, Export Promotion Bureau
- 8 Malik Saeed M. Khan, Member, Planning Commission
- 9 Mr. Tawfiq A. Husain, Deputy Governor Banking, State Bank of Pakistan
- 10 Vice Admiral Taj Mohammad Khattak H.I.(M), SJ., Chairman, Port Qasim Authority
- 11 Vice Admiral (R) S.Tauqir Hussain Naqvi, Chairman, Pakistan National Shipping Corporation
- 12 Vice Admiral Ahmad Hayat, H.I.(M), Chairman, Karachi Port Trust
- 13 Mr. Mumtaz Malik, Joint Secretary (External Finance), Ministry of Finance
- 14 Mr. Aftab Memon, Secretary, Excise & Taxation Department, Government of Sindh
- 15 Mr. Shoaib Siddiqui, Director, Excise & Taxation Department, Government of Sindh
- 16 Mr. Ameer Khan Marwat, Collector of Customs (Appraisalment), Karachi
- 17 Mr. Mohammad Sharif, Senior Member, Board of Revenue, Government of Baluchistan
- 18 Mr. Abdul Sattar Aura, Secretary (ICM), Central Board of Revenue
- 19 The Secretary, Ministry of Environment and Transport, Government of NWFP,
- 20 Mr. Iqbal Samad Khan, General Manager, Pakistan Railways
- 21 Mr. Tariq Badshah, Member (IT), Ministry of Science & Technology
- 22 Mr. Shehryar Khan, Joint Technical Advisor, Ministry of Science & Technology
- 23 Syed Samar Hasnain, Joint Director, Exchange Policy Department, State Bank of Pakistan
- 24 Dr. Yousuf Junaid, Director – PPI, Export Promotion Bureau
- 26 Mr. Maqsood Ahmad Khan, CTM / Freight,, Pakistan Railways
- 27 Mr. Abdul Rehman Rind, A.C. Customs, Port Mohammad Bin Qasim
- 28 Capt. N. A. Shamsi, Deputy General Manager (Cargo Operation), Port Qasim Authority
- 29 Mr. A.Rasheed Janmohammad, Chairman, Pakistan Shippers Council, FPCCI
- 30 Mian Tariq Mahmood, Chairman / CEO, TAQ Cargo
- 31 Chaudhry Muhammad Saeed, Vice President & Zonal Chairman, FPCCI
- 32 Mr. Haroon Rashid, Vice President, FPCCI
- 33 Mr. Viquar Siddiqui, Chairman, Marine Insurance Committee, Insurance Association of Pakistan
- 34 Brig. (R) Ghulam Akbar Khan Niazi, Managing Director (Dry Ports), Pakistan Railways
- 35 Mr. Mushtaq Ali Cheema, Chairman, Faisalabad Dry Port Trust
- 37 Mr. Mohammad Nadeem Khan, Chairman, Pakistan International Freight Forwarders Council
- 38 Mr. Cyrus Cowasjee, Chairman, Pakistan Ship Agent Association
- 39 Mr. M. Farrukh Qaiser, Chairman, All Pakistan Shipping Association
- 40 Mr. Kaleem A. Kazmi, Manager Insurance Claims, Pakistan National Shipping Corporation
- 41 Mr. Humayun Zafar, Sr. Project Manager, PRAL
- 42 Mr. Amer Z. Durrani, Task Manager, TTFP, World Bank
- 43 Mr. Shanta de Silva, CTA, UNCTAD
- 44 Capt. Irfan Naqvi, DCTA, UNCTAD